



Acquisition & Integration for NDIS Providers

Presented by:

**Discovery Foundation
Consultancy Services**

Website:

www.discoveryfoundation.com.au

A participant-first acquisition with a clear plan for continuity.



If you're considering a sale, merger, or succession, the biggest risk isn't the contract, it's what happens the day after. Discovery Foundation acquires NDIS providers and runs a structured integration so participant care stays steady, your team feels supported, and compliance doesn't get left behind.



What we do



Acquire NDIS provider businesses with a continuity-first approach



Plan and manage the ownership transition with participant choice and privacy front of mind



Stabilise operations and integrate systems, governance, and reporting so the business can grow confidently



Why this is different in the NDIS



NDIS acquisitions come with extra responsibilities, including notifying the NDIS Commission of ownership changes and managing participant communication carefully. We build the transition and integration plan around these realities from day one.



Who this is for



Owner-operators ready to step back, exit, or de-risk the future



Providers who want a clean transition without disrupting participant supports



Providers who want a buyer that understands NDIS compliance expectations (not just the numbers)



Our promise



Participant continuity comes first



A structured handover. Not a “handover and hope”



Clear communication, clear timelines, and a single point of contact

Book a confidential appointment

In 30 minutes, we'll map your options and outline a practical transition approach. This is all done with no obligation and fully confidential.

info@discoveryfoundation.com.au

discoveryfoundation.com.au



How the process works



Step 1 - Understanding and Exploring

A short, practical conversation to understand your goals, timing, service mix, and what a safe transition looks like for participants and staff.



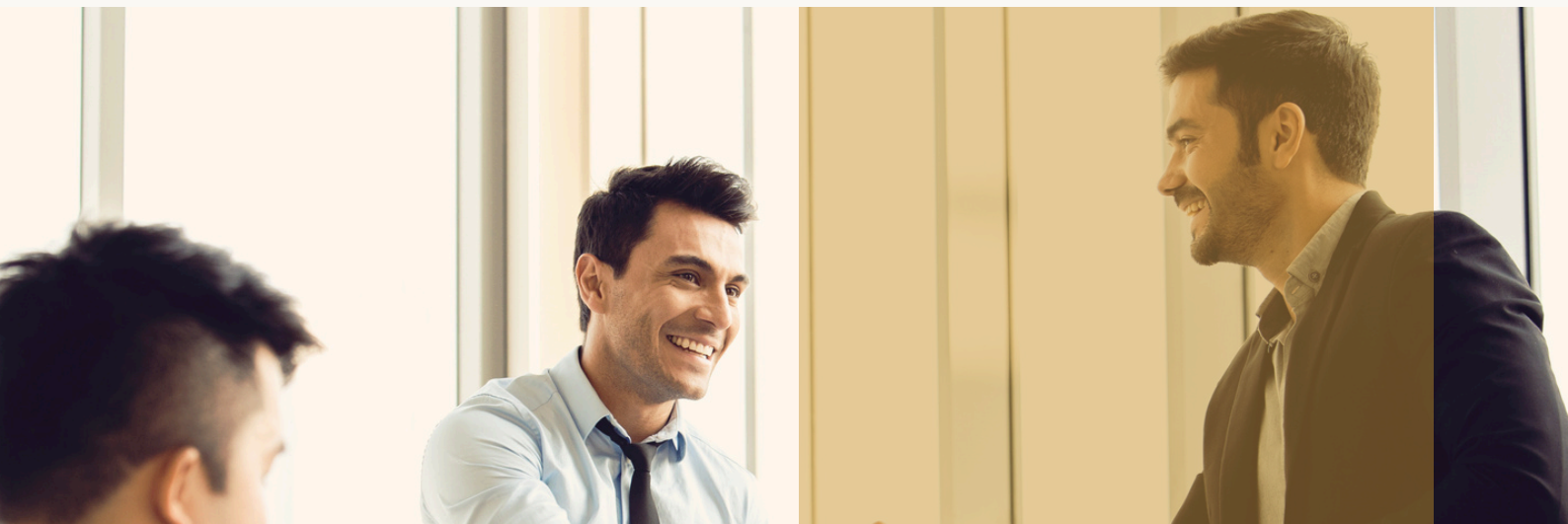
Step 2 - Acquire

We progress due diligence and deal structure in a way that supports continuity and clarity, including planning for the NDIS requirements that come with a change of ownership.



Step 3 - Integrate (Day 1 + 100-Day Plan)

Integration is where deals succeed or fail. We run a clear plan to maintain business continuity, align leadership and operations, and steadily capture improvements without destabilising service delivery.



What “seamless integration” looks like in practice



Participants: communication that’s honest, accessible, and supports real choice



Workforce: role clarity, screening hygiene, and confidence during change



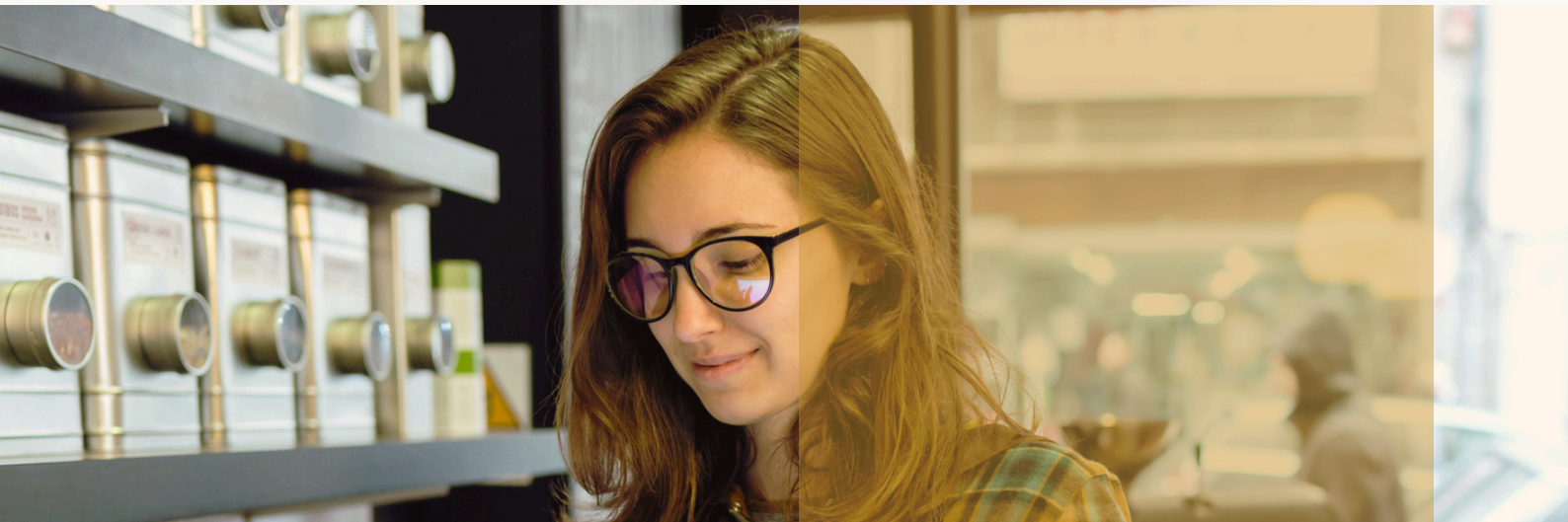
Compliance: policies, incident readiness, and audit preparedness remain “business as usual”



Operations: scheduling, service agreements, reporting and finance don’t get disrupted



Leadership: clear governance and accountability so decisions don’t stall



Important NDIS considerations we plan for early



Participants must be informed and must not be automatically moved to a new owner



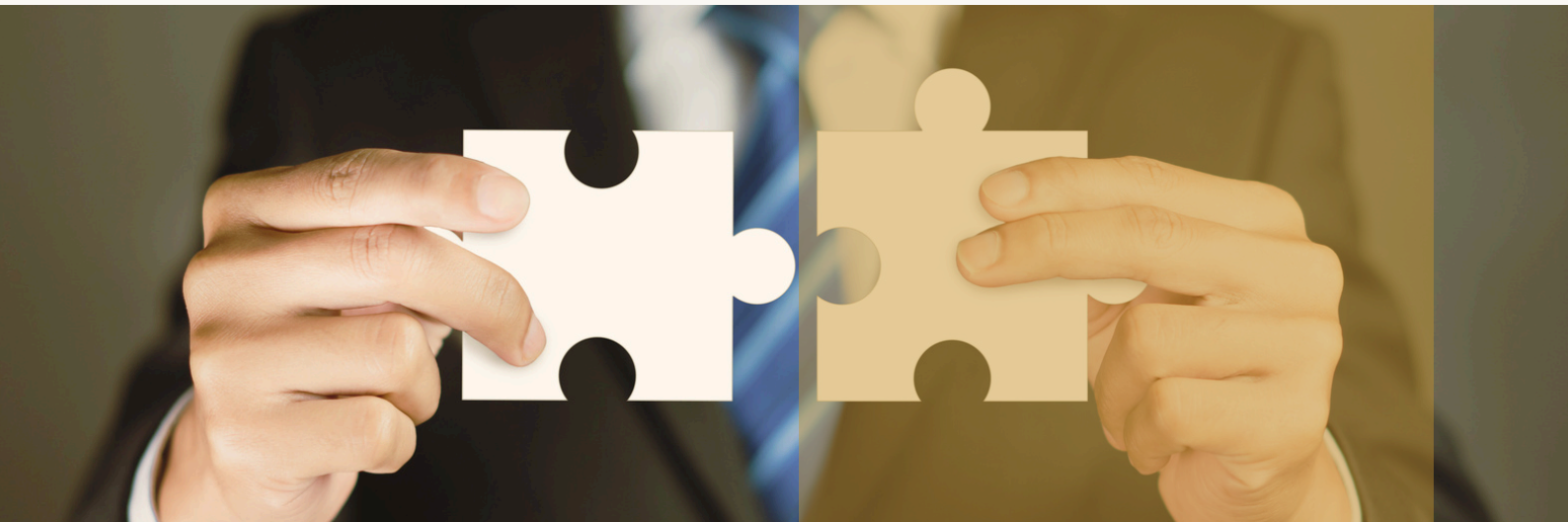
An NDIS registration is linked to a single ABN and isn't transferable to a different ABN



Registered providers must notify the NDIS Commission of significant changes/events (including ownership)



Worker screening requirements apply to risk-assessed roles and key personnel



MINI FAQ

Q: Will participants automatically transfer after the sale?

No. Participants have choice and control. We plan communication and transition support so services remain safe and continuous.

Q: Can we change the ABN after purchase?

Not if you're relying on an existing registration as this is linked to a single ABN. This is why deal structure and early planning matters.

Q: What happens if we're worried about service disruption?

That's exactly what the integration plan is designed to prevent. It aims to ensure continuity and "business as usual" are protected through Day 1 readiness and clear workstreams.

NEXT STEP

Let's talk through your situation and map a transition plan that protects participants, supports your team, and gives you clarity on next steps.

*General information only. This is not legal or financial advice. Any acquisition is subject to due diligence and applicable regulatory requirements.



No obligation



No announcements.



Just conversation

info@discoveryfoundation.com.au

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