



NDIS Provider Monthly Payout Exit Model











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01. Considering Stepping Away From Your NDIS Business & Want to Do It Responsibly?






A Structured Monthly Payout Exit Strategy Designed Specifically for NDIS Providers Might Be a Good Option.



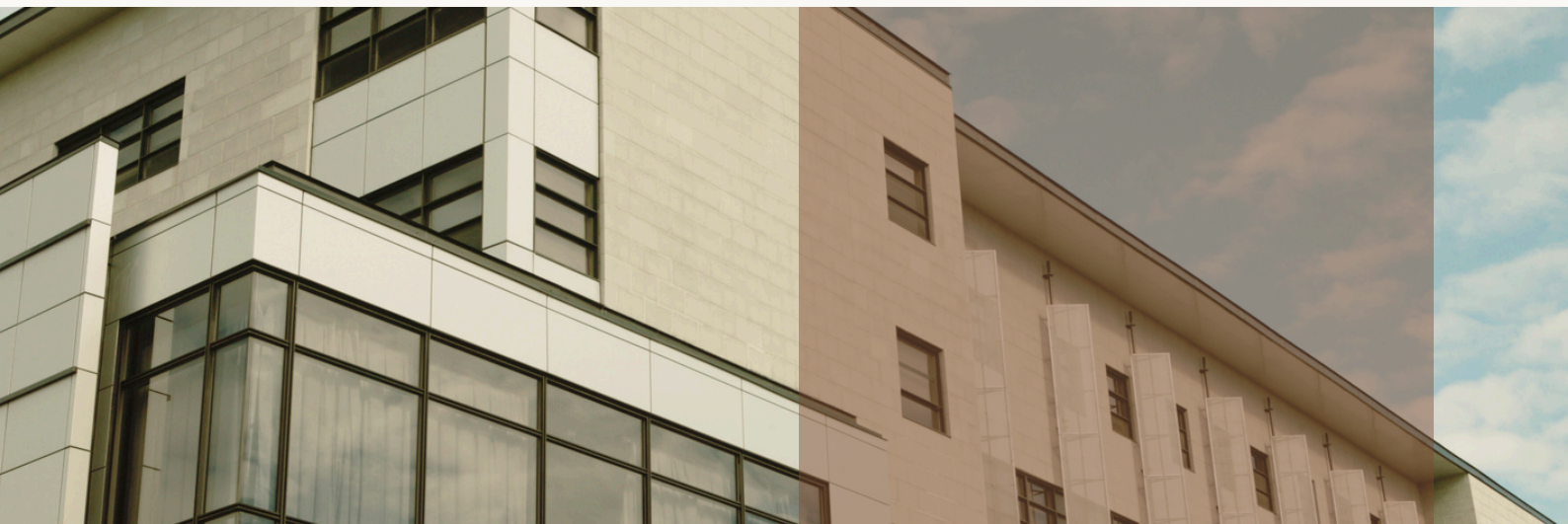
02. Most NDIS providers never planned to exit

They built something because they cared. They stayed because people relied on them.

But after years of audits, staffing challenges, compliance pressure and constant responsibility, it's normal to start wondering:

-  What does stepping back actually look like?
-  Is there a way to do it without disrupting participants?
-  Can I exit without undoing everything I worked for?

If you're asking those questions, you're not alone.








03. A More Measured Way to Exit

The Care-Aligned Exit Model was designed for providers who don't want a rushed sale or a sudden walk-away.

It's a structured monthly payout approach that allows you to transition gradually and not abruptly.

That means:

-  Participants are supported through the change
-  Staff are not left uncertain
-  Compliance is handled properly
-  Your reputation is protected
-  You receive structured monthly income instead of relying on a single payout

It's a steadier way to step back.



04. Why Not Just Sell Traditionally?

 Traditional business sales can feel all-or-nothing.

Traditional

Staged monthly payout model

The pressure is on price.	Creates space
The handover can be fast.	A planned transition
Earnout arrangements can become tense.	Clear milestone agreements
Participants can feel unsettled.	Shared accountability
Key referral partners become worried	Reduced shock to the business
High change of good staff leaving	Business feels happier all round



Choosing a staged monthly payout model moves the conversation away from short-term value extraction and towards a responsible transition, ensuring you are compensated fairly throughout the process.

05. Turning Your NDIS Provider Into Ongoing Passive Income

Instead of one large transaction and immediate separation, this model allows you to receive agreed monthly payments over time.

Those payments are linked to practical things such as:



Participant retention remaining stable



Compliance processes completing properly



Staff continuity during transition



Operational handover milestones

The structure is clear from the beginning

No surprises | No vague performance clauses | No unrealistic targets.



06. BUILT WITH NDIS REALITIES IN MIND

↘ Changing ownership in an NDIS provider is not simple.

↘ There are notifications to manage.

! Portal access changes.

! Key personnel updates.

! Worker screening checks.

! Participant communication requirements.

↘ This model is designed with those realities in mind.

✓ **Participant choice remains central.**

✓ **There are no automatic transfers.**

✓ **Privacy and dignity are protected throughout.**

↘ Compliance isn't something we deal with later and it is something that is front and centre



07. What the Process Looks Like

01

A Confidential Conversation.

We start privately. No announcements. No pressure.

02

A Clear Valuation

You understand what your business is worth and how payments would be structured.

03

Monthly Payment Design

We agree on milestone triggers that are practical and measurable.

04

A Managed Transition

The handover is controlled, compliant and steady.

05

Ongoing Payments

You receive structured monthly income while the transition completes.

08. QUESTIONS WE'RE OFTEN ASKED

Will participants be protected?

Yes. Continuity and communication are part of the structure.

Do I lose control straight away?

No. The transition is staged.

What if my compliance history isn't perfect?

We assess it early and plan accordingly.

Is this confidential?

Completely.

09. A RESPONSIBLE WAY TO STEP BACK

Many NDIS providers feel stuck between burnout and responsibility.

This approach offers a middle ground, not a rushed sale and not indefinite pressure.

A structured, measured exit.

10. IF YOU'D LIKE TO TALK IT THROUGH

Book a confidential discussion.



No obligation



No announcements.



Just conversation